

SPO ALERT

Date: July 26, 2017

To: State Agencies and Cooperative Members

From: State Procurement Office

Re: **New Award:** Statewide "Environmental Laboratory Services"

Extension / Renewal	as-is	New Award	X
	w/ amendment	Re-Bid	
	w/ price/rate adjustment	Cancellation / EOL	

Contracts Affected:

Contracts Number	Vendor Name	Effective
ADEQ17-177216	Legend Technical Services of Arizona, Inc.	August 1, 2017
ADEQ17-177217	TestAmerica Laboratories, Inc.	August 1, 2017
ADEQ17-177218	Turner Laboratories, Inc.	August 1, 2017
ADEQ17-177219	Trans West Analytical Services dba Xenco Laboratories	August 1, 2017
ADEQ17-177220	SGS Accutest, Inc.	August 1, 2017

ADEQ Procurement Unit will be hosting a time to meet and greet on August 9, 2017, at the Phoenix ADEQ building, 1110 W. Washington Street, Room 3175A-B from 1:30 – 3:30 p.m. Managers and program staff that utilize the contracts from all state agencies are encouraged to attend. Contractors will have a table set-up and be available to meet and answer questions.

We want to make sure to have enough cookies and water, RSVP is not necessary, but would appreciate a quick email (amm@azdeq.gov) to let me know if you plan on attending.

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Primary Users:

Agency or CO-OP	Spend
AZ Department of Environmental Quality	\$200,000 annual

Description:

Environmental laboratories performing a broad range of environmental analyses relative to wastewater, ambient and safe drinking water, soils, air, fuel, solvents, non-aqueous fluids, soil gases, and hazardous materials for inorganic and organic analyses, microbiological parameters, and other specialty analyses (i.e. radiochemicals, asbestos, pharmaceutical, pesticides and fish tissue analyses, etc.).

Payment Terms:

- 25% discount for analysis reported more than 10 calendar days late
- 50% discount for analysis reported more than 17 calendar days late

Brief Summary of Results: Awarded five (5) contracts, due to high demand for drinking water analysis. Received rate reductions on the top four (4) ADEQ requested methods, which include 200.7, 200.8, 351.2, 351.2 in sediment and reductions in metal digestion fees.

Supplier	Savings Achieved
Trans West Analytical Services dba Xenco Laboratories	\$21k/10%

By utilizing lowest rate on four methods mentioned above, ADEQ is projected to save \$21,000 annually.

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For specific pricing, methods and MRL, MDL (limits), please see the actual pricing Excel workbook associated with each Contractor. Each workbook is broken into spreadsheets covering the following topics: General (includes shipping of kits), Surface – Ground Water, Drinking Water, Waste, Air, Pharmaceuticals, Fish and Pesticides. There are approximately 500 different prices/methods for each Contractor in each of the Price Sheets.

If there are any questions, please feel free to contact Ana Machiche, ADEQ Senior Procurement Specialist at (602) 771-4140 or amm@azdeq.gov.